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Symbius Medical Welcomes New Territory Managers in Key Markets

PHOENIX, AZ July 25, 2011 ó [Symbius Medical](#) a leading provider in home medical supplies to customers nationwide welcomes John Pearce, Territory Manager covering Missouri and Kansas markets and Kimberly Choate, Territory Manager who will manage the Florida marketplace.

Since 2010, Symbius Medical has continued to grow their Urological Sales Department on a national level by hiring local Territory Managers in key markets who are dedicated to improving the quality of life for our customers. “Each member of our sales team prides themselves on understanding the many products available today when it comes to urological supplies,” said [Gary Hershey](#), Vice President of Urological Sales. “Being an end user myself for over 37 years, I understand the importance of educating physicians and their patients about the best products urological manufactures have to offer.”

Each new Territory Manager participates in a week long training program at Symbius Medical’s headquarters in Phoenix, Arizona. The training includes field visits to physician’s offices with Senior Territory Managers, product knowledge demonstrations with various manufactures and working with several departments to understand how our organization functions from the time a physician sends an order to our customer service department to delivering that product or service to our customer. “I’m excited about getting to know a new sales rep before they begin to market themselves and Symbius Medical in their territory,” said [Dwight Knox](#), President, “Not only do they help build our footprint in their local market but they differentiate our products and services in a highly competitive industry.”

Symbius Medical maintains a 25,000 square foot warehouse where products can be shipped directly to our customers nationwide. The company also has several branch locations in Salt Lake City, UT, San Diego, CA and Tucson, AZ.

About Symbius Medical

Symbius Medical provides a full range of products and services including: Urological, Respiratory/DME, Custom Rehab/Power Mobility and Nutritional Services. Every home medical and oxygen product we offer is backed by the clinical expertise of our people. Headquartered in Phoenix, Arizona, we have been serving customers nationwide since 1995. Symbius Medical is dedicated to improving the quality of life for our customers by providing exceptional service, education, and compassionate care for the communities we serve. We believe the right thing for you is the right thing for us. Visit us at www.symbiusmedical.com.

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